



New York State OGS

GROUP 20915 – Furniture, All Types
(Except Hospital Room and Patient Handling) (Statewide)
AWARD # 23295 – ES (Replaces Award 22398)

PS Furniture, Inc. - Contract # PC70258 / Federal ID # 25-1590625 / VID #1000042271 / www.psfurniture.com

Contract Period December 2, 2023 to December 1, 2028

Price List and Discount: All items 62.5% discount off 2023 LIST Pricing, dated January 1, 2023

Freight: Pricing is FOB Destination Dock Delivery for orders over \$2,000. Orders less than the \$2,000 minimum order will have the freight prepaid and added to the invoice

Inside Delivery:

Add 18% NET for Upstate New York – The rest of NY State

Add 15% NET for Downstate New York – Metropolitan NYC (from Westchester County South and Long Island)

Installation Delivery:

Add 23% NET for Upstate New York – The rest of NY State

Add 20% NET for Downstate New York – Metropolitan NYC (from Westchester County South and Long Island)

Dealer Margin: FOB Destination Dock Delivery - 12%
FOB Destination Inside Delivery – 18%
FOB Destination Installation Delivery – 20%

Dealer margin will be paid via check after the order ships or can be deducted from the dealer's purchase order

Purchase Orders: Authorized Dealers or State Agencies can send orders directly to PS Furniture, Inc. referencing either the State Agencies or Authorized Dealer of Record / sales@psfurniture.com

Payment Terms: Net 30 terms, Payment can be made via ACH or Check. Remittance Address: 801 High Street, P.O. Box B, Conneautville, PA 16406. Prepayment will be accepted via credit card (Visa, Master Card, or AMEX).

Contract Website: <https://online.ogs.ny.gov/purchase/spg/awards/2091523295CAN.HTM>

Contract Reps: Upstate New York (excluding New York City)

CP Group / Courtney Lynch-Crawford / 412-670-5283 / courtney@cpgroupppgh.com

CP Group / Joseph McMurray / 412-728-2856 / joseph@cpgroupppgh.com

NYC (5 Boroughs), Long Island, NY Counties of Westchester, Putnam, Rockland & Orange
Pringle Ward / John Goldschrafe / 551-795-4427 / John@Pringleward.com

Office Products / Supplies / ISG: John Motley Associates (NY)

Bill Cvik / 301-470-2929 Ext. 300 / billcvik@jmainc.com

Mike Moran / 301-470-2929 Ext. 301 / mikemoran@jmainc.com

Kevin Smyth / 301-470-2929 Ext. 455 / kevinsmyth@jmainc.com

Customer Service: Steven Cook – Public Contract Manager, 262-302-4687, scook@psfurniture.com