



MHEC is a nonprofit purchasing consortium established in 1977. MHEC members include non-profit public and private institutions of higher education, technical, charter and vocational schools, municipalities including elementary and secondary schools, preparatory schools, and educational non-profit organizations located within the New England region. Any dealer can use the MHEC contract and there is not an authorized dealer list.

Website: <https://www.mhec.net/>

Contract Number: M13-C07 Furniture

Contract Term: January 1, 2026 thru December 31, 2030

Price List: January 2025

MHEC User (End User) Discount: 47% Dock Delivery / 40% Delivered and Installed

Dealer Discount: 50/15 (57.50%)

Dealer Margin: 18% Dock Delivery / 25% Delivered and Installed

Dealer Rep Spiff: 1%

Payment Terms: NET30 / Prepay

Terms & Conditions: See standard terms and conditions

Sales Rep: Baldwin Contract / Brad Baldwin / 774-722-4553 / bradcontractfurniture@outlook.com

Purchase Order Instructions: Include the registered end users name (no abbreviations) and PS Furniture's MHEC contract number. Include a copy of the Original PO given to the registered End User. Purchase orders can be sent to sales@psfurniture.com

Contract Contact:

Steven Cook

scook@psfurniture.com

262-302-4687