



Contract Number: School/Office Furniture and Equipment

Contract Term: January 1, 2026, through December 31, 2029

Frederick County Public Schools (End User) Discount: 35% Dock Delivered

Dealer Discount: 50/15 (57.50%) or Dealer Commission - 35% Dock Delivery

Price List: Price List 2025

Delivery and Installation – Included

Design Services - \$75 Per Hour / Reconfiguration - \$125 Per Hour

Payment Terms: NET 30

Customer Service / Orders: sales@psfurniture.com / 800-762-0415

Local Sales Rep Group Members:

Darlene Akers / 410-507-4841 / Darlene@akersbusiness.com

Debbie McBride / 410-218-5665 / Debbie@akersbusiness.com

Trent Kirchenheiter / 443-534-4481 / Trent@akersbusiness.com

Erin Corkhill / 410-541-3005 / Erin@akersbusiness.com

Contract Contact: Steven Cook / scook@psfurniture.com / 262-302-4687

<u>Dealer Name</u>	<u>Contact Name</u>	<u>Email Address</u>	<u>Phone Number</u>
Douron inc	Paul Glaudemans	Pglaudemans@douron.com	410-363-2600
American Design	Theresa Alcarese	Theresa@americandesignonline.com	410-823-5500
MOI	Ann ZIZI	azizi@moii.com	443-780-2000
Price Modern	Jorge Garayta	jorge.garayta@pricemodern.com	410-366-5500
ACI - Atlantic Corporate Interiors	Bethany Miller	bmiller@ACIINC.com	301-931-3600
Benjamin Office Supply	Daniel Benjamin	danielb@benjaminofficesupply.com	301-340-1384
Bialek Enviornments	Rick Newman	rnewman@bialek.com	301-738-0380
CFO - Contract Furniture Options	Doug Williams	doug@cfo-inc.net	724-584-2888
Office Images	Ric Hammett	RHammett@office-images.com	301-921-0900
The Supply Room Companies	Kim Coleman	kcoleman@rudolphsupply.com	410-931-4150
Rudolph's	Kim Coleman	kcoleman@rudolphsupply.com	41-931-4150
Specialized Marketing	Holly Stratton	holly@smlinteriors.com	410-267-0545
Interiors by Guernsey	Phil Allin	phil@interiorsbyguernsey.com	703-631-3375
Dancker	Lisa Carter	lcarter@dancker.com	703-975-3329
Washington Workplace	Raymond Holden	rholden@washingtonworkplace.com	301-661-9590
Peabody Office	Jeff Fitzwater	jeff.fitzwater@peabodyoffice.com	540-746-6287
US Office Solutions	Yelake Meseretu	ymeseretu@usofficesolution.com	202-526-8767
PVI Office Furniture Plus	Jim Olney	Jim@pvipvi.com	301-231-7543